

Mindcentric's Customized Zimbra Hosting Solutions = Major Revenue + Customers ❤ the Privacy/Compliance

mindcentric

> "We are a Zimbra hosting partner, and Zimbra is a major component to our business' revenue. Our team loves Zimbra's ease of use and management. With our small team, we support tens of thousands of users across the world."
>
> Sean Washington, VP of Sales and Marketing for Mindcentric

CORPORATE HEADQUARTERS
USA

WHY ZIMBRA?
- Privacy
- Security
- Customization & Integrations

Mindcentric is a North American full solution cloud service provider with 20+ years of experience delivering high-touch management for critical systems. Their primary focus is critical infrastructure and applications hosted in their Cloud. They build private, secure, high performance Cloud environments for their clients. Mindcentric's larger Zimbra clients enjoy private email environments.

They started offering Zimbra as a Service before the advent of web-based mail systems like M365 and Google. Providing hosted, fully-managed email was innovative and a great value to customers then and it still is today.

Why Zimbra?

Customized integrations to meet all client needs.

Mindcentric's numerous clients each have unique needs. They use Zimbra's Zimlet framework and APIs to create custom integrations for their clients. "We have a wide range of customers, and we've created specific integrations for all of them. The most common ones we see are Briefcase/File, CRM/Salesforce and the Citrix Workspace," said Sean Washington, VP of Sales and Marketing for Mindcentric.

The Citrix Workplace

Zimbra APIs + Citrix microapps = seamless integration for Citrix employees.

They created a fully integrated Zimbra solution for their partner Citrix, an American multinational software company. Mindcentric uses APIs to integrate Zimbra into Citrix's "microapp powered" workspace portal.

Washington explains it like this, "The concept is simple: the Citrix Workspace controls all application delivery, and data from all the integrated apps flows to the Workspace. Citrix users can see if they have a new Zimbra email or upcoming Zimbra appointment in the same place that they can request time off from HR or file an expense report with accounting."

Private Environments

For clients who require security and/or compliance.

One of Mindcentric's specialties is creating custom, private environments. "The majority of our clients make security and/or compliance a priority," said Washington. "Mindcentric doesn't harvest data like big tech, and our larger clients get completely dedicated server environments."

Want to be a Zimbra hosting provider?
https://www.zimbra.com/partners/become-partner/

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