

Italian Trade Union, CGIL, Deploys Zimbra to Centralize Email for 500 Offices - Meets Strict Security/Privacy Needs & Achieves Significant Savings

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> Andrea Mangolini
> Senior System Administrator at CGIL

CORPORATE HEADQUARTERS
Italy

WHY ZIMBRA?
- Cost Savings
- Security & Privacy
- Open Source

CGIL Regionale Emilia Romagna is the oldest Italian trade union organization, representing interests in the Italian General Confederation of Labour. It's one of the most representative associations for workers and labour in Italy. They have about 500 offices, 2,000 employees and 3,000 mailboxes.

Opportunity

Replace disparate, costly email platforms with one secure, open source email and collaboration solution.

With 500 offices, CGIL had many different, autonomous email systems. Each individual province had its own costly solution. CGIL needed to centralize email into one secure, open source email and collaboration platform.

Some of CGIL's requirements included:

- **Strict data security and privacy**: Because of the quantity and type of data CGIL maintains, they have strict data security and privacy needs. Andrea Mangolini, Senior System Administrator at CGIL, said, "Zimbra lets us keep data on-premises without the need for a third-party cloud. They also provide constant security updates, the robustness of open source and efficient backup and encryption systems."
- **Open source**: To meet cost requirements and government mandates, CGIL needed an open source solution. Zimbra is the most used open source email platform in the world, with millions of users, and was the most robust option for CGIL. "After in-depth comparisons with other email options, Zimbra was the right solution, meeting our needs for uniformity, savings, security and effectiveness," said Mangolini.

Solution

Install Zimbra for substantial license and resource savings.

CGIL worked with Zimbra Platinum Partner ilger.com to deploy Zimbra on-prem. Mangolini praised ilger.com, "Our experience with ilger.com has been good both technically and commercially. Their long experience with Zimbra puts them ahead of many competitors."

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With Zimbra successfully deployed, CGIL has "achieved substantial savings in terms of both licenses and resources used," says Mangolini.

CGIL discovered more to love about Zimbra besides their initial requirements. "The simplicity of use and the power and thoroughness of Zimbra's search functions are fantastic," said Mangolini. She also expects to see an increase in user productivity as they discover the collaboration benefits of Zimbra's shared calendars.

What's Next?

CGIL has already enjoyed some of Zimbra's extensibility. They have integrated Zimbra with ownCloud, an integration built into Zimbra. They are also using Zimbra Connect for chat.

For their next steps, CGIL plans to:

- Upgrade to Zimbra 9
- Start using Zimbra's built-in video conferencing integration
- Add another mailbox node

For information Zimbra, click here: www.zimbra.com

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